

What sets HDR apart are our core values; we encourage diversity and innovation and reward entrepreneurial spirit. Founded in 1917, employee-owned HDR provides architecture, engineering and planning solutions in the areas of transportation, water, power, environmental, healthcare, science & technology, civic and design-build. Our training, mentoring and professional development programs are designed to support employees in achieving their career goals. If you are looking to shape your future and our world, we want you at HDR!

Title: Sr. Water/Wastewater PM & Client Service Manager

Company: HDR, Inc.

Location: Minneapolis, MN

Job#100119

Description:

The primary duties of this role include the following: Project Management: Planning, directing, and monitoring all aspects of multi-discipline civil infrastructure projects in varying sizes and degrees of technical complexity for the Minnesota Water Program. Projects could range from \$100k up to >\$2M. This individual would manage the larger design efforts and serve as a senior advisor and client manager on multiple smaller and medium sized projects.

Business Development and Client Manager Role: Establishes client relations and drives a significant program of water/wastewater related business in the local/regional market. Familiarity and established relationships with water utility clients in the state and/or region is a must. Has desire to lead strategic project and client pursuits and pull in appropriate technical resources to win project work. Other Responsibilities: Involved with the production and coordination of several design projects or technical studies (based upon size and complexity of those projects)

concurrently including the design and engineering of existing water/wastewater treatment plant projects, new treatment plant design, pumping system and pump station design, collection system and distribution system planning and design, and facility condition assessment/utility management. Utilizes appropriate technical resources and staff to meet client and project needs. Coordinates workload of the staff through the entire project development, design and construction stages. With direction, executes the strategic marketing plan leading the development of client relationships and the active pursuit of new client opportunities and projects (with both new and existing clients).

Utilizes HDR project management to track the financial aspects of the projects, and coordinates and adjusts the work effort with the team to ensure work is completed within the parameters of the agreed to schedule and project budget.

Utilizes HDR pursuit management tools to successfully engage and pursue targeted client opportunities to participate in the growth of local water program. Keyword(s): Senior Civil Engineer, Senior Project Manager, Client Service Manager, engineering, PE, project management, water, wastewater. #100119

Requirements: Bachelor or Masters Degree in Civil/Environmental Engineering, PE required. 10+ years in water/wastewater system design for public utility and/or industrial clients. Demonstrated leadership skills, previous team coordination and successful project management experience.

This position may be subject to a pre-employment drug test and drug and alcohol testing during the course of your employment based upon HDR's Drug Testing and Drug Free Workplace Policy.

An Affirmative Action Participant EOE M/F/D/V

Previous consulting experience with an A/E or engineering consulting firm a plus.

To apply for this position please click the following link:

https://prod.fadvhms.com/hdr/jobboard/NewCandidateExt.aspx?__JobID=12578&SourceID=1157