



**San Francisco,
14th October 2018**

Toward Smart and Resilient Cities

W-Smart hosted by AMWA

Thierry Witkowicz
Senior Vice President Business Development
Smart and Resilient Cities at Veolia

Our key figures

€24,390 M
in revenue

163,226
employees

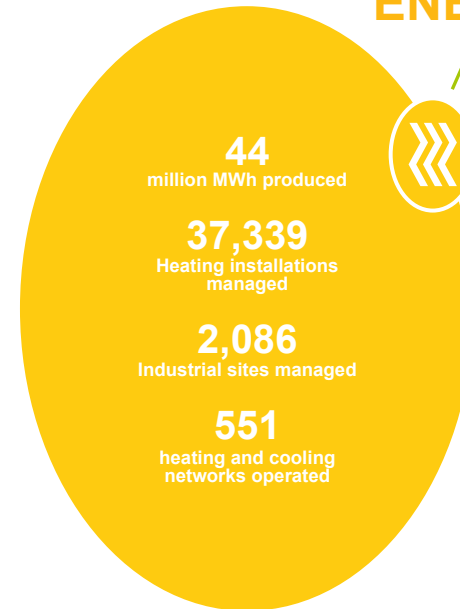
WATER



SOLID WASTE



ENERGY



SHOCKS

Hurricane Irma, Saint Martin, 2018



Aging Infrastructure
Scarcity of resources

STRESSES



Earthquake, Mexico, 2017



Urbanization
New air and water pollution



Los Angeles

New Delhi

Beijing

London

Santiago

Lagos

WHAT IS RESILIENCE ?

Resilience: Strategic approach to strengthen the socioeconomic attractiveness of the urban ecosystem, guaranteeing its sustainable growth.

Shocks

- **Climate Change** and natural catastrophes
- Terrorists attacks
- Pandemic diseases
- Man-made environmental disasters



Attractiveness
of Urban
Ecosystems



More violent and frequent shocks

Crises is the main aspect of Veolia three businesses:

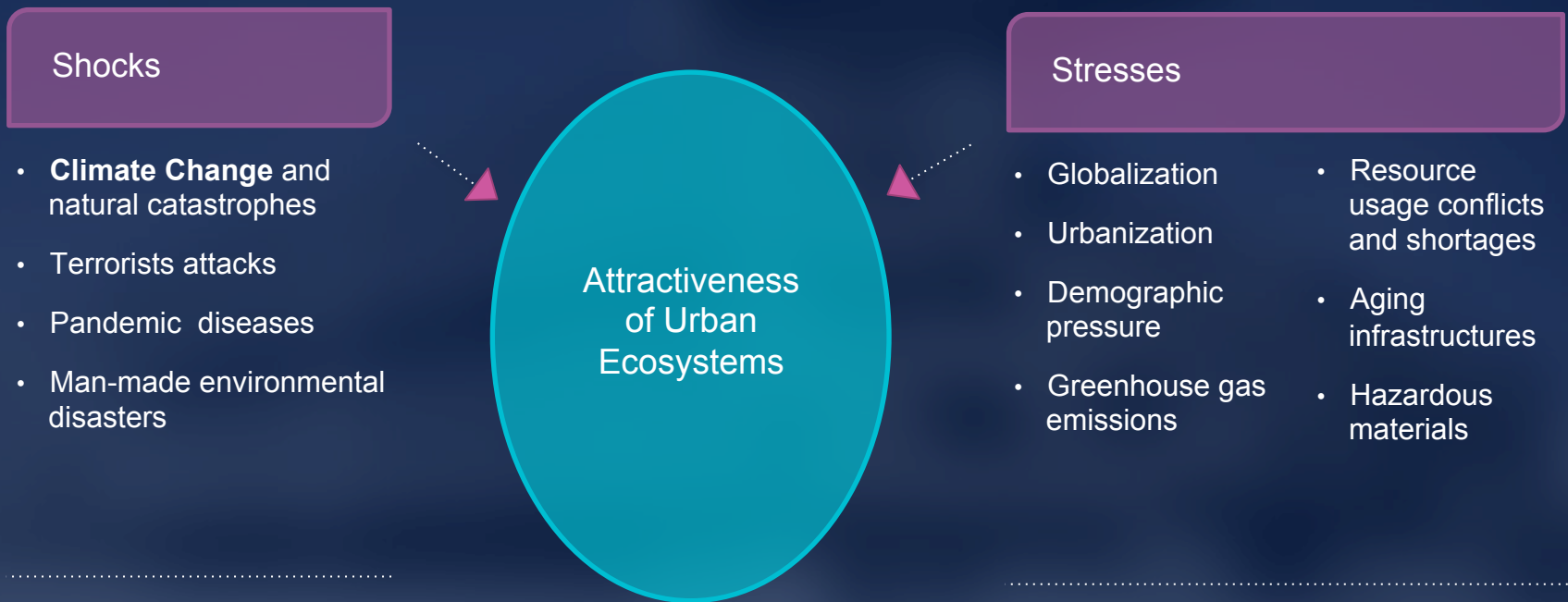
To protect our people and assets operated by Veolia, we have continuously developed a solid and proven know how:

- o Organization centered on the “on-call”
- o Events anticipation by using sensors, rain gauge, radar and developing analytics
- o Implementation of innovative solutions
- o Sharing of good practices developed in all our contracts

To illustrate my words, in 2017, Veolia Water France, managed 225 alerts and crisis.

WHAT IS RESILIENCE ?

Resilience: Strategic approach to strengthen the socioeconomic attractiveness of the urban ecosystem, guaranteeing its sustainable growth.



Main Stress



Aging Infrastructures

Aging sewerage and underground infrastructure and often fleeing

The impact of weather conditions on the electricity grid costs to the US economy : **18 et 33 billion US \$ / year**

For example, Sao Paulo has a network yield of 30%. Rehabilitation requires a different approach.



Growing complexity of management

Growing urbanization: an additional **2,5 billions** people will live in urban areas by **2050**.

Increasing budget pressure, challenged operation efficiency

A more demanding and connected population, waiting for more transparency



Weakened resources

Water demand is expected to increase by **55%** by 2050

The United Nations plans a **40%** decrease in water resources by 2030

Added to these figures is the emergence of new pollution with a high health impact



Social Tensions

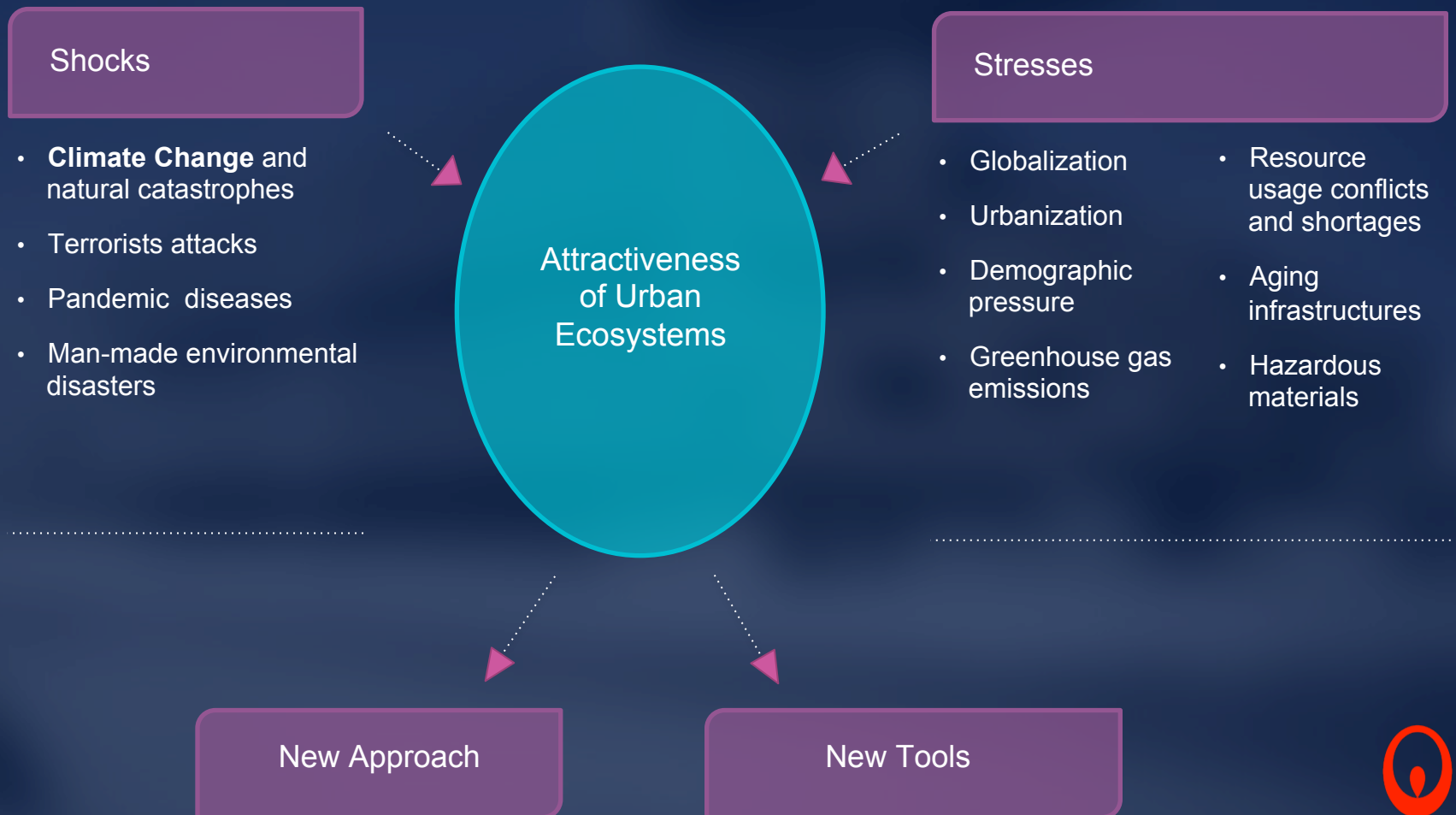
13%, global unemployment rate for 15-24 year old

800 billions people live with less than **1,90\$** a day (poverty line)

Difficulties to increase the tariffs. Need to make services more efficient and more economical

WHAT IS RESILIENCE ?

Resilience: Strategic approach to strengthen the socioeconomic attractiveness of the urban ecosystem, guaranteeing its sustainable growth.



Digital solutions



For Water services ?



WATERNAMICS

Communication, reporting and traceability :

- Down to consumers
- Up to officials

Real Time Daily Operations

Back Office:
Engineering Studies
Simulation, Asset management,
Capex and Opex Optimisation.



Crisis Management



Standard Operating Procedures



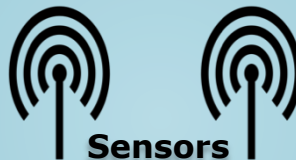
Situation Awareness



Analytics



Software



Sensors



Sensors apps

Existing analytics



CRM



Dispatching
Vehicle tracking



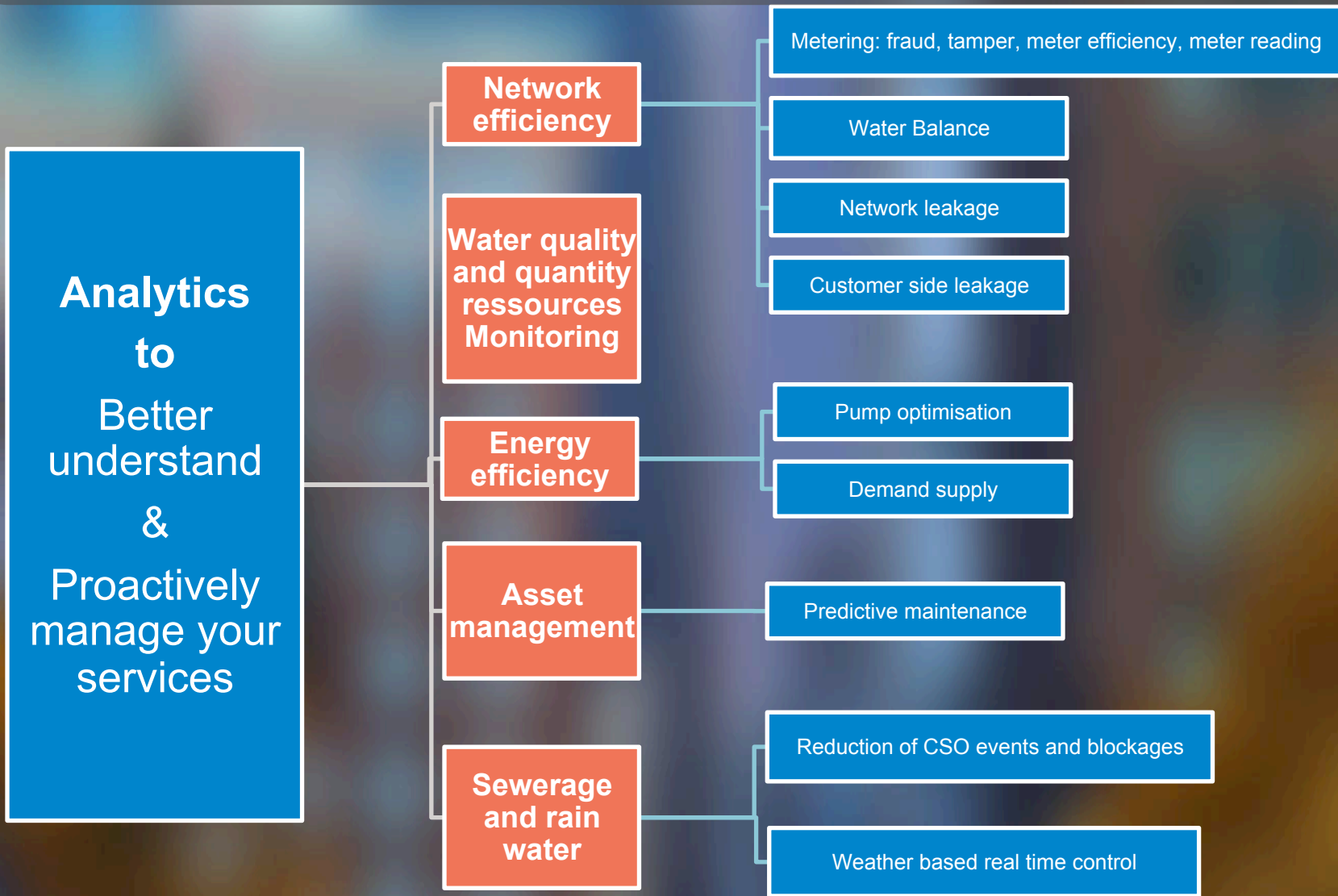
CMMS



GIS
SCADA



Analytics create a new way of working for more efficiency





VEDIF, France
149
municipalities

Shanghai,
China
3.6 million
inhabitants

Prague, Czech
Republic
4,279 km

Lyon, France
1.3 million
customers

**Time to get an
appointment
reduced from
7 to 2 days**

**Service
coverage x2
Workforce
-20%**

**Incidents
response
time reduced
by 30%**

**12 million m³
Water loss
reduction
commitment**

Drinking water networks

- ✓ Lille, France
- ✓ COBAS (Bassin d'Arcachon), France
- ✓ SIDECEM (Côte des Maures), France
- ✓ CUCM (Creusot-Montceau), France
- ✓ Western Water, Australia

Wastewater networks

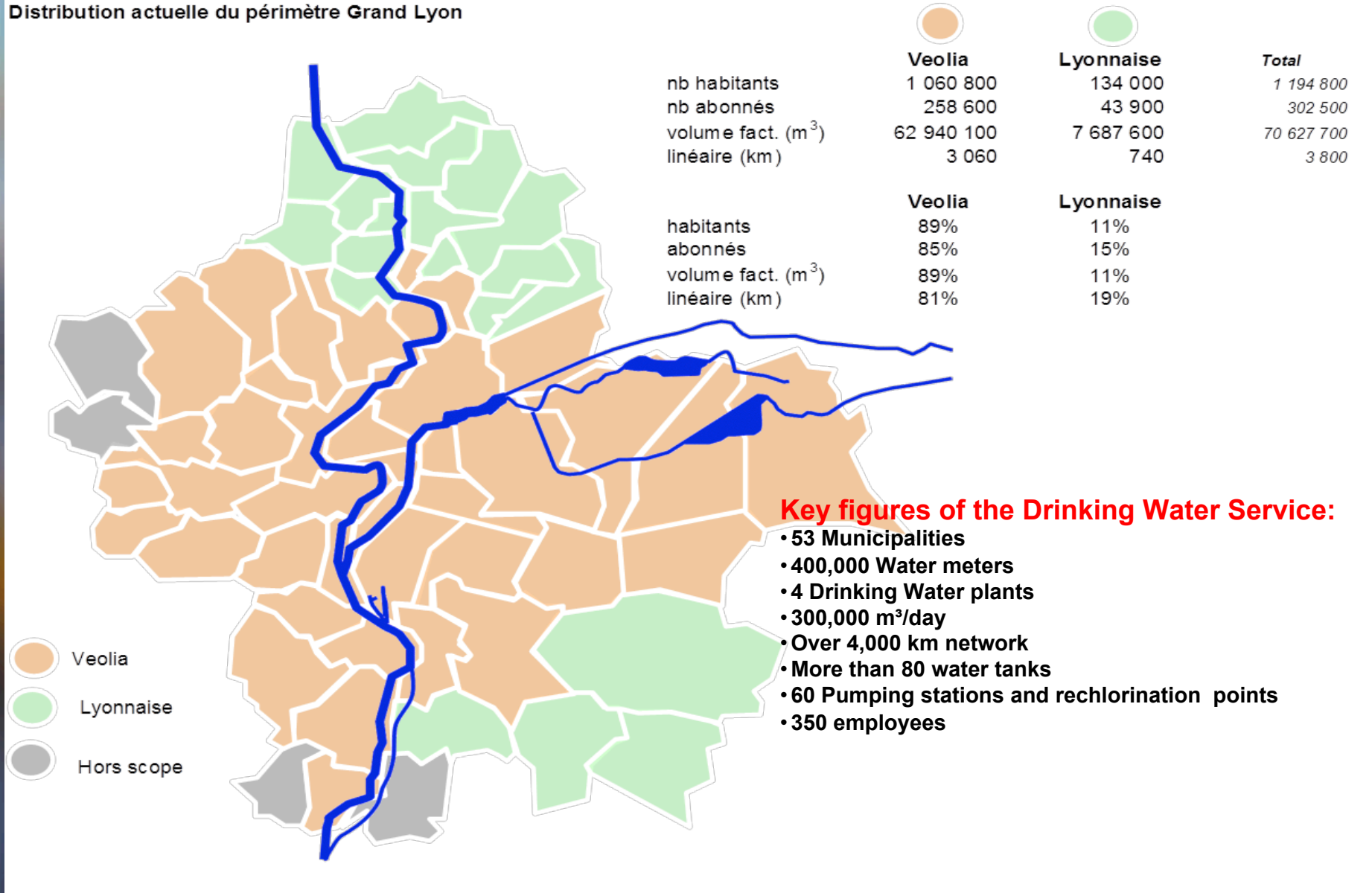
- ✓ Cap Atlantique (La Baule), France
- ✓ Saint Malo, France
- ✓ Ramatuelle (en cours), France

An example : LYON (France)



Great Lyon key figures

Distribution actuelle du périmètre Grand Lyon



Great Lyon 6 Main Challenges

1

Aging infrastructure

About 400 additional leaks per year...

2

Growing demand

Not Homogeneous demand :
decreasing consumption in the
South East District and
densification in the center

3

Improve consumer relationship and Transparency

Large & active Customers
Group
Rise of unpaid bills
Raising
citizen expectation

4

Budget constraints

Reduce the water tariff to enable
investment on the production
plants

5

Climate change mitigation

Recurrent freezing period
who blow customer
connections

6

Chemical Pollution

Rhône river is not anymore
considered as a sustainable
resource

Great opportunity to link all that we have done in the past

o Existing tools and software

- o SCADA
- o GIS
- o Planning Center
- o Call Center
- o Intranet
- o Extranet

Existing Connected Sensors

- 3,000 Water meters (sensitive consumers)
- 1 Quality probes (one hospital)
- 12 Pressure meters
- 100 (mobile leak detector)
- 20 (flowmeters)

Existing Analytics

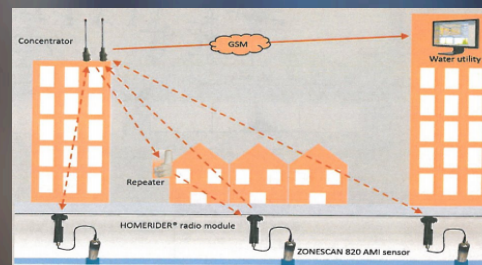
- Asset Management
- Quality management
- Hydraulic models

Creation of the “3C Room”
Control, Command, Crisis Room

Achievements

- Installation of 5,500 acoustic sensors with correlators for leak detection
- 400,000 smart meters being installed gradually (gradually renewed)
- 70 Water quality sensors (Kapta)
- 250 pressure meters
- All Hydrants on/off information
- Modernization of existing analytics (Asset Management, Quality Management)
- Development of more than 15 new analytics (Energy Efficiency, Smart metering...)
- 100 new Standard Operating Procedure (using existing Apps Waze, Street View, Social networks...)
- And more are under development by Eau du Grand Lyon

Radio Communication Network



Today : The “3C Room”, named Hublo



Situation awareness

Centre de pilotage : Opérations

Notifications 0 Mes activités 1 Contacts Actions su...

Favoris

Carte Liste Carte logique

Filtre géographique
 Date et heure
 Recherche d'un patrimoine
 Recherche par adresse
 Patrimoine réseau
 Patrimoine usine
 Zones
 Capteurs
 Clients
 Evènements
 Qualité Eau
 Prélèvements d'auto-surveillance Plus...
 Prélèvements réglementaires
 Kaptas
 Interventions
 Trafic
 Alertes

Détails de l'actif

Statut	Nom	Valeur	Unité	Envoyé
Acceptable	Conductivité à 25°C	469	µS/cm	5 févr. 2015 12:05:00
Acceptable	Chlore libre	0	mg/l	5 févr. 2015 12:05:00
Acceptable	Bactéries Coliformes	0	n/100m	5 févr. 2015 12:05:00
Acceptable	E.Coli /100ml	0	n/100m	5 févr. 2015 12:05:00
Acceptable	Entérocoques fécaux	0	n/100m	5 févr. 2015 12:05:00
Acceptable	Bact Revivifiables à 22°C	0	n/ml	5 févr. 2015 12:05:00

Actualisation automatique: 60 Secondes

Graphique Grille

Graphique Grille

Street View



Asset Management

Renewal priority of pipe

=

1 Probability of future pipe failure

X

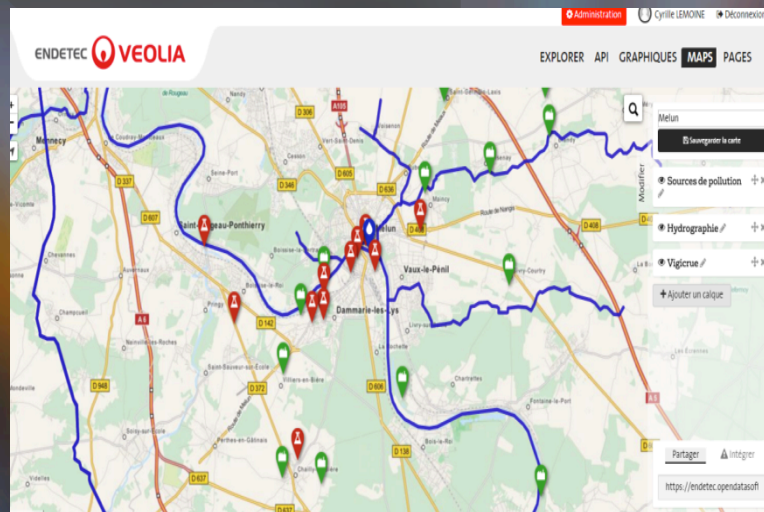
2 Consequences of pipe failure

+

3 Opportunity of pipe renewal

} Risk associated with pipe

Water quality monitoring



Energy efficiency

IBM Watermetrics Energy Efficiency Monitoring

WATERNAMICS

Administration | Cyril LEMONE | Déconnexion

Diagnosements | Energies Réactives | Economies Potentielles | Optimisation du contrat | Bilan énergie annuel | Bilan énergie mensuel | Bilan énergie journalier | Alertes | Reporting

Alertes Métriques | Déplacement | Succès/échec

Date / heure	Type d'alerte	Gain potentiel sur une journée (€)	Gain potentiel sur une année (€)	Economie d'énergie potentielle sur une année (kwh)	Niveau	Site
28/04/2017 02:00	Succès/échec	13.75	5019	50190	1	Step Courtois Artignon
12/04/2017 02:00	Succès/échec	4.12	1504	15041	1	Step Zi Les Redon/Machaecou
13/04/2017 02:00	Succès/échec	4.55	1659	16594	1	Step Zi Les Redon/Machaecou
15/04/2017 02:00	Succès/échec	4.97	1814	18144	1	Step Zi Les Redon/Machaecou
18/04/2017 02:00	Succès/échec	5.43	1983	19825	1	Step Zi Les Redon/Machaecou
19/04/2017 02:00	Succès/échec	5.82	2123	21232	1	Step Zi Les Redon/Machaecou
20/04/2017 02:00	Succès/échec	6.19	2261	22610	1	Step Zi Les Redon/Machaecou
21/04/2017 02:00	Succès/échec	6.58	2402	24024	1	Step Zi Les Redon/Machaecou
27/04/2017 02:00	Succès/échec	7.09	2588	25884	1	Step Zi Les Redon/Machaecou
19/04/2017 02:00	Succès/échec	5.82	2123	21232	2	Step Zi Les Redon/Machaecou
20/04/2017 02:00	Succès/échec	6.19	2261	22610	2	Step Zi Les Redon/Machaecou
21/04/2017 02:00	Succès/échec	6.58	2402	24024	2	Step Zi Les Redon/Machaecou

Filtrer par période

De : 07/04/2017 | À : 07/06/2017

Filtrer par site

Centre Test | Parc De Loze

Lyon savings after one year of operation :

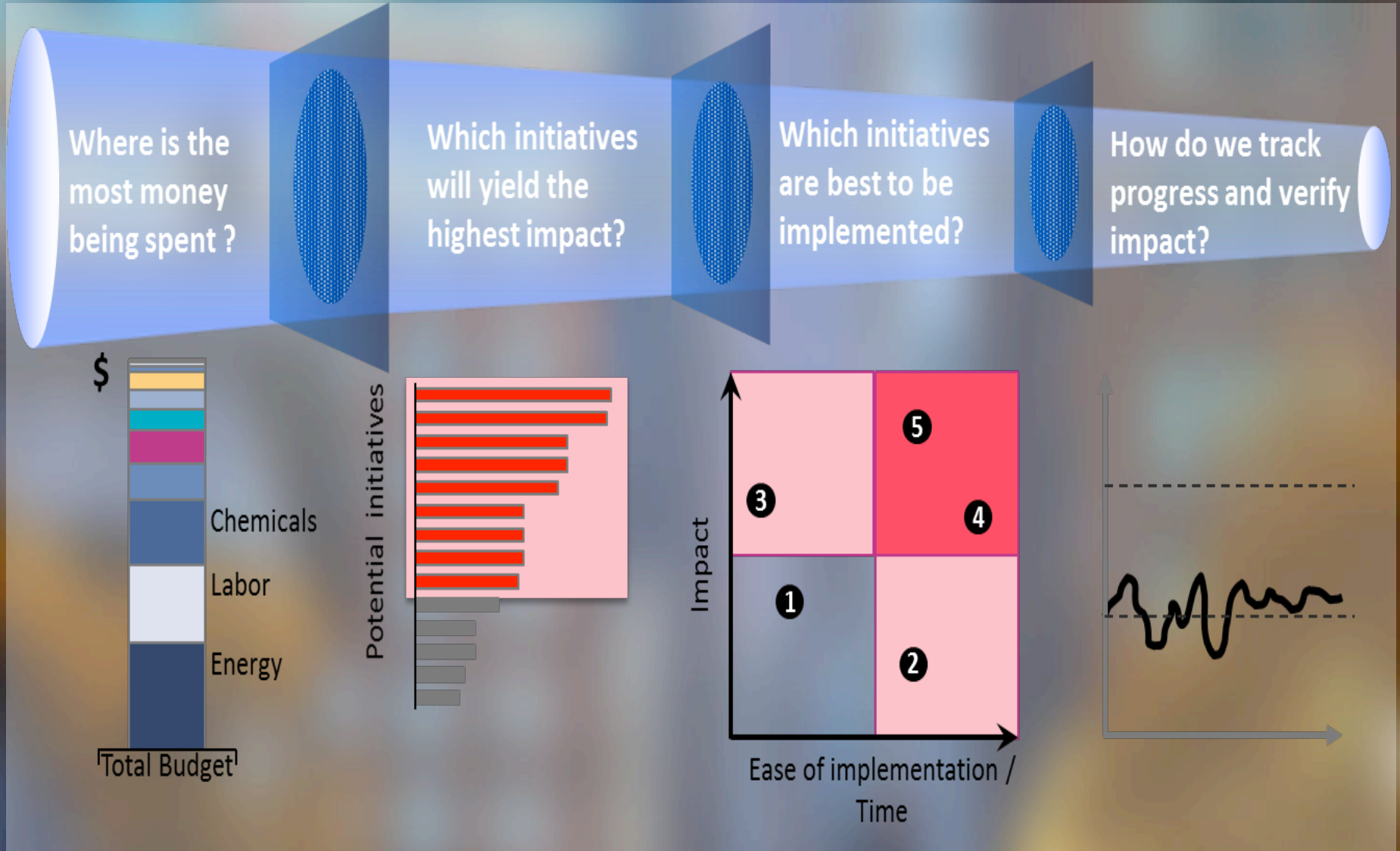
- Water losses : 7 Mm3
- Energy saving 16%
- Reduction of customer complaints and inquiries by 12%
- Improve response time on minor crises by 22%
- Reallocate 33% of the staff
- Reduce the transportation per agent by 11%
- Reduce by 15% the overtime cost

We are waiting to save 2% more this year thanks to new analytics that our operators are deploying themselves

An average productivity of 25% (Non Revenue Water representing 10%, Energy efficiency 6%)

Change Management in Lyon

REX Waternamcis



Design and free thinking – Placing Waternamics at the heart of the organization

31 interviews



10 processes identified



17 indicators



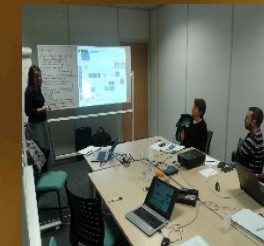
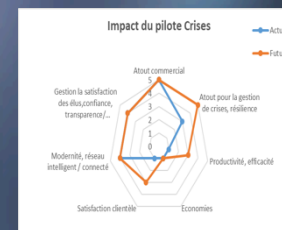
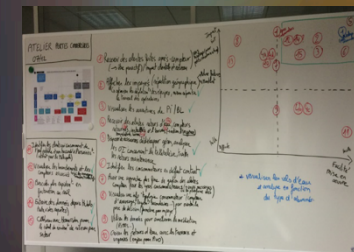
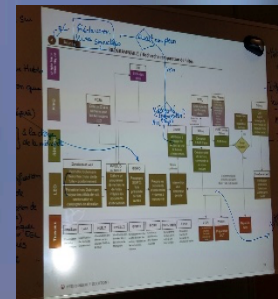
7 workshops for 7 use cases



45 initiatives identified, prioritized



Potential impact evaluated





Thank you very much !

